

# Julianna M. Butler

Department of Economics  
Alfred Lerner College of Business and Economics  
University of Delaware  
333G Purnell Hall, Newark, DE 19716

Phone: (240) 682-0240  
Email: butlerj@udel.edu  
Web: juliannabutler.com  
Citizenship: USA

---

## Education

2011 – 2014	Ph.D. in Economics	University of Tennessee
	<i>Dissertation: "Essays on Resource Allocation Efficiency and Behavior"</i> <i>Dissertation Committee: Dr. Christian Vossler (Chair), Dr. Scott Gilpatric, Dr. Michael Price and Dr. Christopher Clark</i>	
2009 – 2010	M.A. in Economics	University of Tennessee
2004 – 2008	B.A. in Economics	Salisbury University
	<i>Minor: Mathematics</i>	

---

## Academic Experience

2014 – Present	Assistant Professor	University of Delaware
	<i>Courses Taught: Government Regulation of Business, Intermediate Microeconomics</i>	
2012 – 2013	Teaching Associate	University of Tennessee
	<i>Courses Taught: Environmental and Natural Resource Policy, Government and Business, Intermediate Microeconomics</i>	
2010 – 2014	Research Assistant	University of Tennessee

---

## Awards

2013	Allen H. Keally Outstanding Teacher Award	
	<i>Awarded annually by the College of Business Administration at the University of Tennessee</i>	
2012	Bloomberg Master	University of Tennessee
2012	Graduate Travel Award	University of Tennessee
2009 – 2014	Graduate Assistantship	University of Tennessee

---

## Working Papers

*"Multi-good Demand in Bidder's Choice Auctions"*

with Jonathan Alevy and Michael Price

*"A Dynamic Markov Tournament Model of Task Assignment and Up-and-Down Competition for Status"*

with Scott Gilpatric and Christian Vossler

*"Willingness to Pay for Goods with Unregulated and Potentially Misleading Labels: The Case of 'Natural'-Labelled Groceries"*

with Christian Vossler

---

## Research Presentations

- |      |  |
|------|--|
| 2014 | Department of Economics, Rollins College                                 |
| 2014 | Department of Economics, University of Mary Washington                   |
| 2014 | Center for Food Safety and Applied Nutrition, U.S. Food and Drug Admin.  |
| 2014 | Economic and Manpower Analysis Division, U.S. Dept. of Defense           |
| 2014 | Applied Economics Office, National Institute of Standards and Technology |
| 2013 | Greer Seminar Series, University of Tennessee                            |
| 2012 | Economic Science Association Experimental Conference (Tucson, AZ)        |
| 2012 | Dept. of Economics Brown Bag Workshop, University of Tennessee           |
| 2008 | National Conference on Undergraduate Research, Salisbury University      |
- 

## Service

- |                |   |
|----------------|---|
| 2014 – Present | Student Activities Committee, University of Delaware  |
| 2012 – 2013    | Academic Referee<br><i>Journal of Economic Behavior &amp; Organization, Journal of Economics and Management</i> |
| 2012           | Student Health Advisory Committee, Grad Student Rep., U of Tennessee  |
| 2012           | Committee on the Campus Environment, Grad Student Rep., U of Tennessee  |
- 

*Last Updated: October 2014*